



## DR. ARUN MURLIDHAR INGLE

B.Sc., B.Ed, MBA, Ph.D. (Mgt.Sc.)

# BIO-DATA



## **DR. ARUN MURLIDHAR INGLE**

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### ***Bio-Data***

- Current Position*** : **Director**, Padmashree Dr. Vithalrao Vikhe Patil Foundation's **Institute of Business Management and Rural Development.**
- Affiliation of the Institute*** : **Accredited with 'A' grade by NAAC.**  
Approved by AICTE, New Delhi, Govt. of Maharashtra.  
Permanently affiliated to the Savitribai Phule Pune University, Pune.  
Recognized U/S 2 (f) & 12 (b) of UGC Act. 1956, New Delhi.  
Recipient of the 21st Dewang Mehta B School Award for Educational Leadership, 2013.
- Address for Communication*** : PDVVPF's IBMRD, Vadgaon Gupta (Vilad Ghat), PO MIDC, Ahmednagar, Pin : 414111 (M.S.) INDIA.
- Personal Details*** : Wife-Alka (Asst. Teacher), Daughter- Aakanksha completed her ME in Construction Management, presently working as an Assistant Professor at Dr. D. Y. Patil School of Engineering, Pune and Son -Anurag Pursuing BE in Mechanical.
- Education*** : **Ph.D.** Emerging trends in the Marketing of Pharma Industry with special reference to Maharashtra State, Dr. Babasaheb Marathwad University, Aurangabad.  
**MBA** Dr. Babasaheb Marathwad University, Aurangabad  
**B.Ed** Dr. Babasaheb Marathwad University, Aurangabad  
**B.Sc.** Govt. College of Arts, Commerce and Science, DR.BAMU, Aurangabad.
- International Study Tour*** : Visited to various countries including France, Portugal, Netherlands, Nepal, UAE and Malaysia.
- Area of Special Interest*** : Knowledge Management and its role for 2020 organizations.
- Work History*** : Total professional experience, 32 years.

<i>Sr. No.</i>	<i>Name and Address of the Employer</i>	<i>Service in a given period of fourth dimension</i>	<i>Appointment</i>
1.	Padmashree Dr. Vithalrao Vikhe Patil Foundation's - IBMRD Vilad Ghat (Vadgaon Gupta), PO MIDC, Ahmadnagar. Pin:414111 (India).	Jan 2009 Onwards	Director
2.	JSPMs "Jayawantrao Sawant Institute of Management and Research" Sr. No. 58, Handewadi Road, Hadapsar, Pune-28.	July 2007 to Dec 2008	Director
3.	PIRENS "Institute of Business Management and Administration" Loni (Bk) Tq. Rahata, Dist. Ahmednagar.	Sept 2005 to June 2007	Director
4.	BGPS "Rajarshi Shahu Institute of Management and Administration" Aurangabad Pin.431003.	June 1999 to Aug 2005	Director & Joint Secretary
5.	<ul style="list-style-type: none"> <li>■ Indon Pharmaceutical Ltd, Mumbai.</li> <li>■ Concept Pharmaceuticals Ltd, Mumbai.</li> <li>■ Hindustan Antibiotics Ltd, Pune.</li> <li>■ Aegies Pharmaceuticals Ltd, Aurangabad.</li> <li>■ Novarties Pharmaceuticals Pvt.Ltd, Pune.</li> </ul>	July 1986 to June 1999	Marketing Executive
6.	Dr.B.A.M.University, Dept of Management Science, Degree College, IOM, Aurangabad.	July 1998 to Sept. 2005	Visiting Faculty

### 1. Director - Padmashree Dr. Vithalrao Vikhe Patil Foundation's –IBMRD from Jan 2009 onwards.

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Special Recognition and Awards for Institute</i>	<ul style="list-style-type: none"> <li>■ Accredited with A grade by NAAC</li> <li>■ Permanently affiliation to the Savatribai Phule Pune University, Pune. One of the few self financed institute to achieve this milestone.</li> <li>■ Recognized U/S 2 (f) &amp;12 (b) of UGC Act.1956, New Delhi. Amongst one of the few institute among an elite group of the institute who have been recognized by University Grants Commission. This shall enable IBMRD to apply for various systems, especially faculty development initiatives of University Grants Commission thereby ensuring the holistic growth of staff.</li> <li>■ Recipient of the 21st Dewang Mehta B School Award for Educational Leadership, 2013. A prestigious award, represented by one of the renowned and respectable group in Indian Business again presented along with the elite institutes including IIM. The institute efforts for imparting skills among rural youth was accoladed by the award presenters.</li> <li>■ A nomination was received for IBMRD as one of the contenders for "Best Rural Professional College" by SPPU</li> </ul>

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Industry Interface</i>	<ul style="list-style-type: none"> <li>Conducted successfully All India HR meet for Endurance Ltd the first of its kind held outside the company premises.</li> </ul>
<i>Grants Received</i>	<ul style="list-style-type: none"> <li>Total grant of 32,50,000 was credited to IBMRD during the tenure of Dr. Ingle which included construction, quality improvement grants for seminars and conferences. The accomplishment was important considering the paucity of opportunities for self-financed institutes to give for such systems.</li> </ul>
<i>QIP Initiatives</i>	<ul style="list-style-type: none"> <li>During the aforesaid tenure organized various QIP initiatives for academic growth of staff and faculty which are listed in Conferences/Seminars organized. Apart from seminars and conferences, various initiatives such as Academic audit, formation of the Internal Quality Assurance Cell, College Development Committee, faculty syndicate were promoted and carried through to guarantee that the content delivery and content deliver attain high academic standards.</li> </ul>
<i>Alumni Center</i>	<ul style="list-style-type: none"> <li>Considering the important role of Alma matter in the day to day affairs of the institute functioning an Alumni Centre was formed under the aegis of IBMRD Alumni Society which was registered as a separate NGO. This initiative proved fruitful as it ensured reunion and nostalgia among Alma matter which reinvigorated their interest. Contributions from alumni, contributions in the form of expert lectures and student adoption were some of the key characteristics that merit extra mention. Infact initiative was also taken to connect to faculty members which resulted in eminent academicians including Dr. S. B. Nimse, Ex Vice Chancellor, Lucknow University, Lucknow to join as advisory board member.</li> </ul>
<i>Advisory Board</i>	<ul style="list-style-type: none"> <li>It was one of the key feature of the incumbency. This ensured that versatile experience of these international and national personalities ensured a vision and action plan for IBMRD for its holistic development. The panel consisted of 35 eminent academicians including 4 Vice Chancellors, 4 Foreign Scholars, one each from New York, UK, South Africa and Kenya and 2 Deans.</li> </ul>
<i>Training and Placement</i>	<ul style="list-style-type: none"> <li>In spite of the fact that most of students came from the rural background who needed considerable training and support to appear and sustain in corporate life, we were able to place 515 students in 91 organizations with an average annual CTC of more than 2.5 lakhs per annum.</li> </ul>
<i>Entrepreneurship Development</i>	<ul style="list-style-type: none"> <li>With a preview to promote entrepreneurship among rural youth a special initiative along with MSME (Micro, Small, medium Enterprise) and DIC (District Industrial Corporation) was undertaken and proudly can state over 25 students started their own venture by our constant follow up and support for the same.</li> </ul>
<i>Results</i>	<ul style="list-style-type: none"> <li>As a sharp interest in streamlining lecture delivery and content assimilation was undertaken which helped to improve the MBA results of IBMRD from 58.33% in 2009 to 75.47% in 2018-19.</li> </ul>

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Student Achievements</i>	<ul style="list-style-type: none"> <li>■ A policy designed for student participation in various initiatives with the intent to further skill sets among rural student who would usually shy away from such issues. To mention among many two students won the first prize in MSME national competition and one of the students stood first at the national level project competition at GCOE, Shevgoan.</li> </ul>
<i>Memorandum of Association</i>	<ul style="list-style-type: none"> <li>■ As a strong believer in industry participation in syllabus design and content delivery so that a practical approach is incorporated in learning designed a detailed policy for industry and industry expert participation in institute activity. As a result, during the tenure signed 28 MoU with industry in the vicinity of the institute.</li> </ul>
<i>Faculty Development</i>	<ul style="list-style-type: none"> <li>■ Designed and put through the policy of faculty development as a result of which 60% of faculty members are PhD holders, 40% are pursuing their PhD and 20% are UGC-NET (National Eligibility Test) qualified.</li> <li>■ In fact faculty publications have been encouraged through systematic training which has enabled 158 research paper publications and 14 Books from faculty members.</li> </ul>

## **2. Director - Jaywant Shikshan Prasarak Mandal's JSIMR from. July 2007to Dec 2008**

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Visionary Committee Member, JSPM.</i>	<ul style="list-style-type: none"> <li>■ Nominated as a visionary committee member. The appointment of Visionary committee members was done by the management considering the profile and justice afforded to the additional job responsibilities during previous tenure. The part of visionary member was envisaged as crucial as this office included the preparation and execution of JSPM group which compromised of 12 Management institutes running various forms such as MBA/MCA/PGDM. Apart from management courses the group is involved in various education initiatives.</li> </ul>
<i>Corporate Member of various Committees, JSPM.</i>	<ul style="list-style-type: none"> <li>■ Acted as a corporate member of various committees representing the JSPM management and pursuing their interest on their behalf.</li> </ul>

## **3. Director - PIRENs "Institute of Business Management and Administration from. Sept 05 to June 07**

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Coordination of Pravra Group of Institute</i>	<ul style="list-style-type: none"> <li>■ Was entrusted with coordinating extension activities of an entire Pravra group of institutes with various stakeholders, including competent authority, such as national agriculture Bank for Rural Development (NABARD)</li> </ul>
<i>Director</i>	<ul style="list-style-type: none"> <li>■ Executed all the responsibilities which the job profile expected.</li> </ul>

#### 4. Joint Secretary - BGPS, Aurangabad from June 1999 To Aug 2005

<i>Area of Performance</i>	<i>Remarkable achievement</i>
<i>Management Education</i>	<ul style="list-style-type: none"> <li>■ To look after the administration of 1-Engg. College, 2-Management Institutes, 5-Highschools, 1-ITI, 2-Jr. Colleges, 3-English Medium Schools. Handled overall expansion plans of BGPS projects and to liaison with AICTE, DTE, Jt. Director, University, SSS, PNS, SWO, another concern Govt. Authorities.</li> <li>■ Overall Administration of MBA / MCM/ DCA / PGDBM / PG MBA / DFTM Courses.</li> <li>■ In fact, a recent publication titled “Bhartiya Gramin Punarchana Sanstheche Vatchal” which highlighted the journey of BGPS was published. The publication carried out a special feature acknowledging the donation of Dr. Ingle Arun particularly during the early days particularly at the time of its origin.</li> </ul>

#### 5. Recent Consultancy / Assignment

<i>Designation</i>	<i>Organisation</i>	<i>Profile</i>
<i>Former Treasurer</i>	AIMS ( Association of Indian Management School), Hyderabad	<ul style="list-style-type: none"> <li>■ Treasurer, Maharashtra Chapter(West), Association of Indian Management School.</li> </ul>
<i>Former Visiting Director</i>	Govt. of Maharashtra's Maharashtra State Agriculture and Marketing Board (MSAMB) Post Graduate College of Agri Business Management, Pune	<ul style="list-style-type: none"> <li>■ Entrusted with Strategic Planning and formulation of policy for the institute.</li> <li>■ Brand Positioning and Promotion.</li> <li>■ Faculty Appraisal and Development Policy.</li> <li>■ Institute Development Policy.</li> <li>■ Budgetary provision and management by objective of the organization.</li> <li>■ Academic Performance and audit.</li> <li>■ Office administration and organisational structure design.</li> </ul>
<i>Former Chairman</i>	Board of Studies, Knowledge Management, Savatribai Phule Pune University, Pune (SPPU)	<ul style="list-style-type: none"> <li>■ Designing and formulating policy to ensure that the domain of knowledge management is aptly represented.</li> <li>■ Syllabus design and restructuring, according to industry needs.</li> <li>■ Encouraging research and development in the arena of knowledge management by planning a suitable policy framework.</li> <li>■ Appointment of research guides and approval of research topics through RRC Committee.</li> </ul>

## 6. Administrative Responsibilities at Padmashree Dr Vithalrao Vikhe Patil Foundation (PDVVPF):

PDVVPF Foundation is an umbrella of various technical and medical institutes under its plethora is one of leading and reputed education group inheriting a proud legacy of more than three decades.

<i>Designation</i>	<i>Organisation</i>	<i>Profile</i>
<b>PDVVPF Committees Chairman</b>	Strategic management Committee.	<ul style="list-style-type: none"> <li>As a member of the Strategic Management Committee responsible for framing the policy of the entire PDVVPF Foundation in every domain relating from every aspect including admissions, branding, faculty development and appraisal, civil construction, fund utilization etc.</li> </ul>
	HR planning and audit Committee.	<ul style="list-style-type: none"> <li>Was entrusted to frame policy regarding human resource audit and human resource planning.</li> <li>Gave crucial inputs regarding HR policy framework design for PDVVPF.</li> <li>Designed new appraisal system which reviewed key performance Areas and Key Performance Indicators for all stakeholders.</li> </ul>
	Brand promotion Committee.	<ul style="list-style-type: none"> <li>Handle successfully brand promotion and marketing activities which were intended to promote brand PDVVPF.</li> <li>Key function in designing outdoor and print media policy.</li> <li>Finalized and designed many outdoor campaigns related to brand PDVVPF.</li> </ul>
	Academic Audit Committee	<ul style="list-style-type: none"> <li>As a part of the academic audit committee responsible for designing and framing of academic performance through various initiatives including student, faculty and industry representatives.</li> <li>Entrusted with addressing industry concerns in the technical education syllabus by PDVVPF Foundation.</li> </ul>
	Organisational ethics Committee	<ul style="list-style-type: none"> <li>Being a committee member was entrusted with promoting ethical conduct and ethics among employees of PDVVPF.</li> </ul>
	Member - Feasibility Committee for New Ventures	<ul style="list-style-type: none"> <li>Being a dynamic organization which looks forward for growth across various vertical, was entrusted to study of feasibility projects across various verticals.</li> </ul>

<i>Designation</i>	<i>Organisation</i>	<i>Profile</i>
<b>Advisory Member</b>	Renowned Academic institute	<ul style="list-style-type: none"> <li>Advisor, for academic endeavors, including accreditation, QIP, Faculty Development etc.</li> </ul>
<b>Chief Consultant</b>	Renowned Academic institute	<ul style="list-style-type: none"> <li>Appointed as Chief consultant to facilitate Group accreditation.</li> <li>Design and frame academic policy and administrative processes to facilitate accreditation.</li> </ul>
<b>Member</b>	Academic Council, Maharashtra State Board of Agriculture and Marketing (MSBAM)'s Post Graduate College of Agri Business Management, Pune.	<ul style="list-style-type: none"> <li>Being an academic council member along with other eminent board members who include Hon. Dr. Y. K. Alagh, Ex. Chancellor, Gujrat University to frame and envisage plan of action for holistic development of the institute.</li> </ul>
<b>Member</b>	Board of Studies, Pravara Institute of Medical Sciences (PIMS), Deemed University.	<ul style="list-style-type: none"> <li>As a member Board of studies to compose and design policy regarding the diverse areas of management.</li> </ul>

### 7. Savitribai Phule Pune University (SPPU) Academic / Administrative recent responsibilities:

SPPU or popularly known as “Oxford of East” is one of the most reputed and respected University in India. With more than 919 colleges and courses from biotechnology to aviation engineering the university caters to the demand of thousands of students, of whom significant population coming from foreign countries, it is a proud privilege to associate with the University.

<i>Responsibility</i>	<i>Submission</i>
<b>Director- Common Assessment Program (CAP), SPPU</b>	<ul style="list-style-type: none"> <li>Key responsibilities include free, fair and timebound assessment process of MBA/MCA/PGDM examinations conducted by SPPU in Ahmednagar District.</li> <li>Not a single error or complaint was reported by any stakeholder regarding the CAP program for three consecutive terms.</li> <li>Was appreciated as the best CAP program by Dean of Faculty of Management Science consecutively for six terms.</li> </ul>
<b>Academic Research Center (ARC), Directorate of Technical Education</b>	<ul style="list-style-type: none"> <li>ARC is a crucial facility center for MBA/MCA aspirants which include document verification and data compiled by the ARC center.</li> <li>Was among the top preferred ARC center for consecutive terms considering the high figure of pupils enrolled during the ARC process.</li> </ul>



<i>Responsibility</i>	<i>Submission</i>
<p><b>Chairman- Paper Setting Committee for SPPU – MBA course</b></p> <ul style="list-style-type: none"> <li>Operations &amp; Retail Management</li> <li>Marketing Communication</li> </ul>	<ul style="list-style-type: none"> <li>As the Chairman Paper setting and Examining Committee were responsible for designing of question papers framed according to syllabus and student aspiration.</li> <li>Introduced pragmatic approach in university papers by adding elements of application oriented questions.</li> </ul>
<p><b>Member- Syllabus Design Committee for Additional Specilizations for MBA courses of SPPU</b></p>	<ul style="list-style-type: none"> <li>Was a member of the team which designed syllabus, especially the non-traditional courses including pharmaceutical management, construction management, retail management etc.</li> </ul>
<p><b>Member SPPU Local Inquiry Committee member for Continuation of Affiliation.</b></p>	<ul style="list-style-type: none"> <li>Nominated as member many Local Inquiry Committee for granting of continuation of affiliation to various institutes affiliated to SSPU. The list of institutes along with the date and purpose of visit is included in Annexure I.</li> </ul>
<p><b>Member SPPU Selection Committee, VC Nominee/ Subject Expert for various teaching appointments in</b></p>	<ul style="list-style-type: none"> <li>Nominated as VC Nominee / Subject Expert of the many Selection Committee member for various teaching appointments in affiliated institutes. The list of institutes along with the date and purpose of visit is included in Annexure II.</li> </ul>

## 8. Research:

### *Editor in Chief*

: IBMRD’s Journal of Management and research

Print ISSN -2277-7830

Online ISSN - 2348-5922

Indexed: JGate, I-scholar, IIFS, Google Scholar & DOAJ

### *Recent Research Projects*

: A research project sponsored by the University of Pune entitled “Trends in Rural Marketing- Understanding Rural Consumer Behavior and Market Potential in Ahmednagar District” was completed and approved by BCUD, SPPU, Pune.

### *Research Guidance*

: Approved PhD Guide for SPPU, PIMS and Dr. B.A.M.U. currently, 1 research scholars is pursuing their doctoral studies in HR. Six student successfully completed PhD under research supervision.

## Research Topic for Ph.D :

Ph.D dissertation on “Emerging trends in the marketing of pharma Industry with reference to Maharashtra” in Faculty of Management Sciences has been awarded by Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.

## 9. Research Students and Approved Topic List

<i>University</i>	<i>Name of the Researcher</i>	<i>Research Domain</i>	<i>Title</i>	<i>Date of Registration</i>
PIMS, (Deemed University)	Mr. Prashant Nikam	HRM	“To evaluate the Patient Flow Model in Teaching Hospital in Rural Area.”	11.02.2011
PIMS, (Deemed University)	Mr. Ganesh Antre	MKTG	“A study on motivation and performance of Doctors and Nurses in Primary Health Care Centre with reference to Ahmednagar District.”	02.01.2012
SPPU	Mr. Nitin Yashwant Erande	HRM	“A study of Human Resource Management Practices in Co-operative Bank in Ahmednagar District.”	26.04.2013
SPPU	Shweta Shivaji Sathe (Gaikwad)	HRM	“Study of Innovative HR Practices adopted for Woman Employees with specific reference to Manufacturing Industries in Ahmednagar MIDC.”	26.04.2013 Completed
DR. BAMU	Mr. Satyajit Gaisamudre	HRM	“Employees Perception towards Personnel Management /Human Resource Management of Indian Information Technology (IT) Industry.”	01.03.2014
DR. BAMU	Mr. J. K. Chabda	MKTG	“A Study of Promotion Policy of Erosion of Brand Equity – A Case Study of Marathwada Region.”	01.10.2014 Completed
SPPU	Mrs. Priti Sawairam	HRM	“Study of Farmer producer organization and producer Companies of Maharashtra”	01.10.2014 Completed
SPPU	Mr. Anil Khandare	MKTG	“Impact on internet advertising on consumer behavior.”	18.07.2015 Completed
SPPU	Ms. Sheena Abhram	HRM	“Study of Non-Financial Human Capital Measurement with reference to Competency Based Performance Management of Select Information Technology (IT) Companies in Pune City”.	21.10.2014 Completed
SPPU	Ms. Harini Rajan	HRM	“Study of the Factors Affecting the Selection and Promotion of Women employees at Top Level Management positions with reference to select Service Sector in Pune District.”	17.10.2014 Completed
SPPU	Mr. Aakash Sane	HRM	“A Study on Stress Management for Exam Supervisors with Special Reference to Colleges Affiliated to SavitribaiPhule Pune University.”	27.03.2018

## 10. Books Publication:

Arun Ingle has published 14 books as the coauthor bearing ISBN number of various research interests. These books were designed according to MBA syllabus and aspirations of MBA students, especially in the wake of syllabus revision and new credit pattern adopted by SPPU.

<i>Book Title</i>	<i>ISBN No.</i>	<i>Publication Date</i>
Labour Laws	978-93-5158-092-8	01/08/2014
Consumer Behavior	978-93-5158-089-8	01/08/2014
Strategic Management	978-93-5158-085-0	01/08/2014
Operations & Supply Chain Management	978-93-83414-84-0	26/11/2013
Emotional Intelligence & Marginal Effectiveness Lab	978-93-5158-002-7	25/12/2013
MCQs	978-93-8393-20-8	25/12/2013
Organisational Behaviour	978-93-83414-03-1	26/11/2013
HR Audits	978-93-5158-083-6	05/9/2014
Outsourcing for HR	978-93-5158-095-9	05/9/2014
Managing for Sustainability	978-93-5158-146-8	05/01/2015
Sales & Distribution Management	978-93-5158-149-9	05/01/2015
MCQs For Online Test: Strategic Management	978-93-5158-110-9	06/01/2015
MCQs For Online Test: Marketing	978-93-5158-111-6	06/01/2015
MCQs For Online Test: Human Resource Management	978-93-5158-112-3	07/01/2015

## 11. Awards / Recognition :

- Awarded with several awards/ awards for academic and professional achievement prominent among them includes award for best performance in Management and Administrative Activities by Hon'ble Shri. K. P. Sonawane, Vice Chancellor, Dr.B.A.M.U, Aurangabad & Award of Global Society for Health & Education, Delhi with the hands of Hon'ble Shri. Digvijay Singh, MP, Delhi.
- Awarded with the prestigious 21st Dewang Mehta B School Award for Educational Leadership, 2013 & 2018.
- Recently, Dr. Arun Ingle has received the “Mahatma Jyotiba Phule Award” for Educational Leadership presented by Tathagat Foundation, Thane at 3rd International Conference, Thane.
- Recently, Dr. Arun Ingle has received the 50th “Most Intellectual Rural Marketing Professions of India Award” by CMO, Asia.

## 12. International/National Research Papers Presented and Published in Referred Journals:

- Ingle, A, M., (2019), Effectiveness of Digital Marketing for Better Customer Relationship Management, Research Review Journal, Vol - 4, Issue - 5, May - 2019, Pp 1300-1304.
- Ingle, A, M., (2019), Social Media: A Role in Empowering Digital India, National Conference of Maharashtra State Commerce Association, 2019
- Ingle, A, M., et al, (2017), Scope of Internal Advertising as a part of ICT in the Insurance Sector(E-insurance), Paper published as a co-author in International Journal of Science and Research, Pp 1-3
- Ingle, A, M., et al, (2014), Factors influencing on cost estimation for software development, Global Journal of Advanced Engg; Technologies Vol.3 Issue 2 2014, Pp119-123.
- Ingle, A, M., (2013), South Asia: A Global Hub for Management Education and Training- Strengths and Opportunities, AMDISA 12th South Asia Management Forum 2013, Indserach, Pune, Volume I Pp 192-200.
- Ingle, A, M., “Trends in Rural Marketing and Consumer Behavior” Regional Research Conference for Pune University College Teachers INNOVATION 2013, BCUD, Savitribai Phule Pune University, Pune.
- Ingle, A, M., (2012), Internet Banking in India: Challenges and Opportunities, IBMRD's Journal of Management and Research, Ahmednagar, Vol-I, Issue –I, Pp14-19.
- Ingle, A, M. (2012), Trends in Rural Marketing Analysis and Consumer Behavior Regional Research Conference for Pune University College Teachers “INNOVATION 2012, BCUD, Savitribai Phule Pune University, Pune.
- Ingle, A, M., (2011), Renewable Energy for Sustainable Development: Marketing Barrier to Solar Energy, published in the conference book of 5th International Conference on Excellence and Sustainable Development: Emerging Global Trends 2011, Bharti Vidyapeeth University, New Delhi.
- Ingle, A, M., (2011), India's Demographic Devidend: Issues and Challenges, a paper published in the conference proceeding of the SZABIST International Conference on Technology and Business Management 2011, Dubai, P10
- Ingle, A, M., (2011), A Study of Acceptance of Brand “Thumps Up” by Rural Customers, paper published in proceeding of the Fourth National Conference on Managing Business Development in Globalized World: Strategies for Excellence, Prestige Institute of Mgt. Dewas, Vol-I Pp 373-379.
- Ingle, A, M., (2009), Impact of Global Economic Crises on Indian RURAL industry, paper published in the souvenir of the First National Seminar on Changing Business Practices in Indian Scenario, PIRENS-IBMA, Loni (Bk)
- Ingle, A,M.,(2007), Employment Guarantee Scheme for rural development a Model of Maharashtra (India) a lesson for Developing Countries, paper published in the conference book of the third International Conference on Sustainable Development and Planning, Volume II Pp695-704.
- Ingle, A, M., (2005), EGS of management, Paper presented in the symposium of UGC Sponsored State Level Symposium on Globalization and its Impact on Rural Development, Lokmanya Educations Society's Comerece college, Chakur.
- Ingle, A, M., (2004), Rural Management, Paper presented at the Conference of UGC Sponsored State Level Conference, Matsyodari College, Jalna, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.
- Ingle, A, M., (2002), Total Quality Management, paper published in the conference proceeding of International Conference on Globalization and its impact on Indian Economy, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.
- Ingle, A, M., (2002), The Role of E-Commerce in Industries and Trade, paper published in the souvenir of UGC Sponsored State Level Conference, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.
- Ingle, A, M., (1999), Ethic in management fields, paper published in the souvenir of 53rd All India Commerce Conference, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.

### 13. Session Chairman for International/National Conferences :

<i>Event Title</i>	<i>University</i>
International Conference (Sustainable Planning 2007)	Wessex Institute of Technology, UK Presentation at Algarvr, Lagos, Portugal.
International Conference 2002 (Globalization and its impact on Indian Economy)	Dr. B. A. M. University, Aurangabad, M.S. (India)
2nd National Conference on Computing, Communication, Electronic and Management March 2009	KCES's College of Engineering, North Maharashtra University, Jalgaon
National Conference on Impact of Globalization on Indian Economy April 2009	PIRENS Institute of Business Management and Administration (Sponsored by University of Pune Under QIP)
National Conference on "Innovative Trends in Management 2010	CAYMET'S Sididhant Institute of Management, Pune.

In addition above, he has been invited over 100 conference, National, International as a Session Chair, Chief Guest, etc.

### 13. Member of Research Advisory Board :

Dr. Arun Ingle has been appointed as Research Advisory Board Member for Sanjeevani College of Engineering & Management, Kopargaon & Global Institute of Management, Sangamner, MIT School of Management, Pune, PIRENS, Loni, etc,

### 14. Conference/ Seminar Organised :

Organized 8 conference and seminar during his term of office as Chairperson of the below mentioned conferences.

- Organized 2nd International Conference on "ICT for Rural Development" from 01st October to 03rd October 2014 as Conference Chairperson.
- Organized 1st International Conference on "Interface of Information Technology" from 23rd September 2013 to 26th September 2013 as Conference Chairperson.
- Organized National Conference on "Entrepreneurship and Innovations in IT" from 27th February to 28th February 2013 as Conference Chairperson.
- Organized National Conference on "Innovations In Banking and Finance" from 16th March to 18th March 2012 as Conference Chairperson.
- Organized State Level Seminar on "Advances in Research Methodology" from 23rd February to 24th February 2010 as Chairperson.
- Organized National Conference on "Marketing to Bottom of Pyramid" from 15th March to 16th March 2010 as Conference Chairperson.
- Organized National Conference in association with ISTE on "Technology and Management" in 2008 at JSPM, Pune.

### **15. Workshop Conducted :**

- Conducted regional Level workshop on “Time Management and Goal Setting” at Deogiri College, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad.
- Taken a day Training workshop on “Relationship Management” for the ISTD Aurangabad Chapter, Aurangabad.
- Carried on a workshop for Life Insurance Corporation's employee on Sales and Marketing, Personality Developments, at Regional Centre, LIC, and Aurangabad.
- Conducted an orientation session for Pharma Marketing Mangers on Sales and Marketing, Personality Developments, at Hotel Winsor Castel, Cidco, and Aurangabad.

### **16. Resource Person :**

- Invited as Resource Person by All India Radio to talk on “Opportunities in Management Education for aspiring candidates”
- Participated as a Panel Expert for Technical Session in International Conference on “Current Reality, and Emerging Trends in Global Management Practices”, organized by IMSCD&R, Ahmednagar in 2013.
- Participated as a Co Chairman for National Conference on “Innovative Trends in Entrepreneurship in New Millennium” at Dept. in Management Science, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad on 2013.
- Delivered Lecture to the participants of Refresher course in Commerce and Management Sciences/Truism Administration as a Resource Person, Academic Staff College, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad on 2013.
- Invited as a Resource Person by MES's Arts, Commerce and Science College, soon to deliver lecture on SPPU Sponsored National Level Seminar “Emerging Trends in Management and Information Technology” at Dept. of Commerce.
- Participated as Chairperson for National Conference on “Buddhism and Corporate Culture” Under QIP of SPPU at IMSD&R, Ahmednagar.
- Invited as Discussant in Technical session for National Conference on “Challenges and Opportunities in Business Management and Information Technology” organized by Dr. D. Y. Patil School Management, Pune.
- Invited as a Chief Guest for two day national seminar organized by MGVM's IMRT at Nashik on 15/01/2016.

## 17. Director's development/executive development programs attended :

- Attended Director's Development Training Program a National Conclave 2004 of Leaders in Education, "Mentor and Role Model Institutional Administration Effective Placement pattern sponsored by ICFAI University, Hyderabad at Ooty. (India)
- Attended Executive Development Program on "Export Management" a sponsored program by World Trade Centre, Mumbai.
- Attended Ph.D Research Guidance one day Workshop at Allana Institute of Management, Pune.

### References :

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